

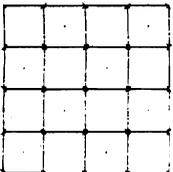
The Computer Museum

300 Congress Street
Boston, MA 02210

(617) 426-2800

Board of Directors Meeting November 1, 1990 8:00 a.m.

- 8:00 Call to order of the Members of the Corporation
Nominating Committee report and elections to the Board
Amendment of By-laws relating to Board Members' term of office
- 8:10 Call to order of the Meeting of the Board of Directors
- 8:15 Status report on Museum
- 8:40 Capital Campaign Planning Study summary
- 9:00 Discussion of Capital Campaign Planning Study
- 10:00 Coffee break
- 10:15 Capital Campaign discussions: Planning for the future
- 11:30 Walk-Through Computer Video screening (if time permits)
- 12:00 Lunch



Larry Brewster - need a national ^{compelling} theme (or maybe an international theme - Chuck House)
loss of competitiveness in world markets
lowering SAT scores
demystify computers
excite young people enter technology

Exhibits Ideas
Future of computers
(Fredkin)

give to:
employment
building fund
equipment for programs (Linda Beckman)
warehouse for collection

Event Ideas
awards for 20⁵⁻³⁰ outstanding
teachers or students
to emphasize education
role

"without whose help so much more could be done"

The Computer Museum

300 Congress Street
Boston, MA 02210

(617) 426-2800

THE COMPUTER MUSEUM FY 1991 BOARD OF DIRECTORS

CHAIRMAN
Gardner Hendrie
Sigma Partners
300 Commercial Street #705
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FAX: (508) 393-7707

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Executive Director
The Computer Museum
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Boston, MA 02210

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FAX: (617) 426-2943

C. Gordon Bell
Vice President, Engineering
Stardent Computer

Mailing Address:

H: (415) 949-2735

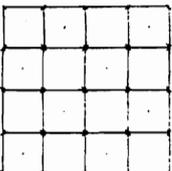
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Founding President
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Mr. Richard P. Case
Director of Systems Analysis
IBM Corporation
44 S. Broadway 10th Floor
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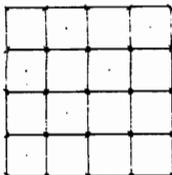
O:(914) 288-4005

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313 Speen Street
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Curator, Division of Computers,
Information and Society
Smithsonian Institution
National Museum of American History
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Mr. Edward Fredkin
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Capital Technologies, Inc.
209 Harvard Street
Brookline, MA 02146

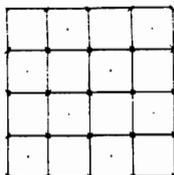
O: (617) 277-1310

FAX: (617) 277-5379

Dr. Thomas Gerrity
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CSC Consulting
5 Cambridge Center
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The Computer Museum

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Senior Vice President
Information Systems
American Airlines
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Texas 75261-9616

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Mr. Charles House
General Manager
Software Engineering Systems Division
Hewlett-Packard Company
1266 Kifer Road
Sunnyvale, CA 94086

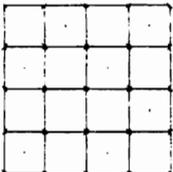
O:(408) 746-5589

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375 Cochituate Road
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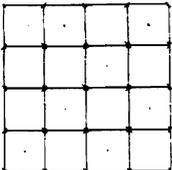
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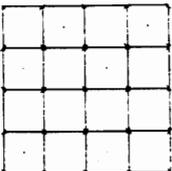
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The Computer Museum

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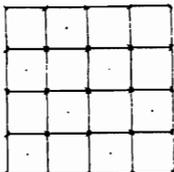
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**Ms. Jean Sammet
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**Mr. F. Grant Saviers
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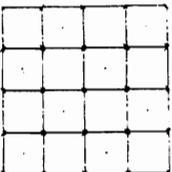
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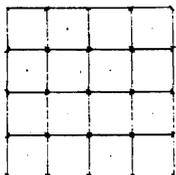
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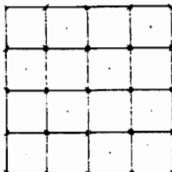
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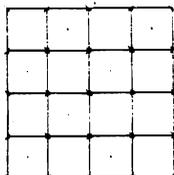
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CLERK
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Revised August 6, 1990



The Computer Museum

300 Congress Street
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THE COMPUTER MUSEUM NOMINEES TO THE FY 1991 BOARD OF DIRECTORS

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Greylock
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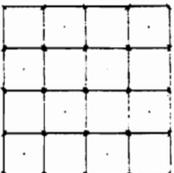
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Chairman
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607 Boylston Street
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FAX: (617) 536-2772



INTEROFFICE MEMORANDUM

Boston Childrens Museum
and
The Computer Museum

Date: 30-Oct-1990 02:23pm EST
From: Sue Johnson
JOHNSON
Dept:
Tel No: 372

TO: Oliver Strimpel (STRIMPEL)
TO: Gwen Bell (BELL)
TO: Jan Delsesto (DELSESTO)
TO: Kathy Keough (KEOUGH)

subject: Meeting Attendee's

The following are the people we can expect to see at the Webb presentation and the Board Meeting:

October 31, 1990

Gardner Hendrie		<u>Have not heard from:</u>
Oliver Strimpel		
C. Gordon Bell	←	Larry Brewster
Gwen Bell	←	Dave Chapman
Lynda Bodman	←	Laura Morse
Dave Donaldson		Seymour Papert
Jon Eklund		Paul Severino
Edward Fredkin		
Ted Johnson		
Fritz Landsmann NM		
James McKenney		
Anthony Fell		
Richard Ruopp		
Jean Sammet		
Grant Saviers		
Ed Schwartz		
Hal Shear		
Michael Simmons NM		
Ronald Smart		
James Sutter ?		
James Davis		
Ed Belove		

November 1, 1990

Gardner Hendrie		<u>Have not heard from:</u>
Oliver Strimpel		
C. Gordon Bell	←	Larry Brewster
Gwen Bell		Dave Chapman
Lynda Bodman		Seymour Papert

Paul Severino

Dave Donaldson
Jon Eklund
Edward Fredkin
Charles House
Ted Johnson
David Kaplan
Fritz Landmann
James McKenney
Laura Morse
Anthony Pell
Nick Pettinella
Richard Ruopp
Jean Sammet
Grant Saviers
Ed Schwartz
Hal Shear
Ronald Smart
James Sutter
James Davis

NM

~~??~~ ?
NM

-- DEC Annual Meeting; will try to make it

?

The Computer Museum

300 Congress Street
Boston, MA 02210

(617) 426-2800

DATE: October 22, 1990
TO: The Computer Museum Board of Directors
FROM: Oliver Strimpel
RE: November 1, 1990 Board Meeting

Since the opening of The Walk-Through Computer, the Museum has reached a new level of visibility and popularity. I look forward to sharing our news with you on November 1.

As you know, the Museum is just completing a planning study (of which your interview is a part) to assess its ability to conduct a successful capital campaign. Let me remind you that you are invited to attend a special meeting at 6:30 p.m. on October 31 at which the results of the study will be presented.

The results of the study and the capital campaign are of critical importance to the future of the Museum and will be the major agenda item at the November 1 Board Meeting. I very much hope you will be able to attend this important meeting.

/sj

Enclosures: November 1, 1990 Board Meeting Agenda
September 19, 1990 Executive Committee Meeting Minutes
Financial Statements for the Three Months Ended 9/30/90



THE COMPUTER MUSEUM
STATEMENT OF REVENUES AND EXPENSES
COMBINED OPERATING AND CAPITAL FUNDS
(\$ - Thousands) :

	9/30/89 ACTUAL	FOR THE THREE MONTHS ENDED			FY91 BUDGET	FY91 FORECAST	
		BUDGET	9/30/90 ACTUAL	FAV(UNFAV)			
REVENUES:							
Operating Fund	442	414	527	113	27%	2,019	2,138
Capital Fund	255	148	149	1	1%	1,011	1,027
Total Revenues	<u>697</u>	<u>562</u>	<u>676</u>	<u>114</u>	<u>20%</u>	<u>3,030</u>	<u>3,165</u>
EXPENSES:							
Operating Fund	363	522	447	75	14%	1,992	1,967
Capital Fund	221	157	200	(43)	(27%)	1,138	1,217
Total Expenses	<u>584</u>	<u>679</u>	<u>647</u>	<u>32</u>	<u>5%</u>	<u>3,130</u>	<u>3,184</u>
NET REVENUES (EXPENSES)	<u>\$113</u>	<u>(\$117)</u>	<u>\$29</u>	<u>\$146</u>	<u>225%</u>	<u>(\$100)</u>	<u>(\$19)</u>

SUMMARY:

For the three months ended September 30, 1990, The Museum operated at a surplus of 29K compared to a budgeted deficit of (117K). As of September 30, 1990 total cash and cash equivalents amounted to 457K.

OPERATING: Operating revenues were 27% over budget due to strong earned revenue streams and due to early receipt of a major Unrestricted Contribution. Expenses were 14% under budget due mainly to lower personal costs (vacant positions).

CAPITAL: Capital revenues were 1% over budget. Capital expenses were 27% over budget due to unbudgeted expense in Exhibits Development (funding which was received in FY90).

THE COMPUTER MUSEUM
STATEMENT OF REVENUES AND EXPENSES
OPERATING FUND.
(\$ - Thousands)

	9/30/89 ACTUAL	BUDGET	FOR THE THREE MONTHS ENDED		FY91 BUDGET	FY91 FORECAST	
			9/30/90 ACTUAL	FAV (UNFAV)			
REVENUES:							
Unrestricted contributions:	108	\$55	105	50	91%	600	588
Restricted contributions	53	37	0	(37)	(100%)	315	310
Corporate memberships	26	35	17	(18)	(51%)	200	201
Individual memberships	12	13	12	(1)	(8%)	52	72
Admissions	114	126	237	111	88%	370	480
Store	71	94	97	3	3%	268	272
Functions	49	48	55	7	15%	153	160
Interest Income	3	2	2	0	0%	4	5
Other	6	4	2	(2)	(50%)	57	50
Gain/Loss on Securities	0	0	0	0	0%	0	0
Total Revenues	442	414	527	113	27%	2,019	2,138
EXPENSES:							
Exhibits Development	0	37	4	33	89%	204	182
Exhibits & Collection	36	36	31	5	14%	123	125
Education	54	61	77	(16)	(26%)	261	272
Marketing & Memberships	64	113	76	37	33%	391	375
General Management	61	68	67	1	1%	239	239
Fundraising	15	32	28	4	13%	182	181
Store	52	80	72	8	10%	232	234
Functions	17	23	20	3	13%	74	73
Museum Wharf expenses	64	72	72	0	0%	286	286
Total Expenses	363	522	447	75	14%	1,992	1,967
NET REVENUES(EXPENSES)	\$79	(\$108)	\$80	\$188	174%	\$27	\$171

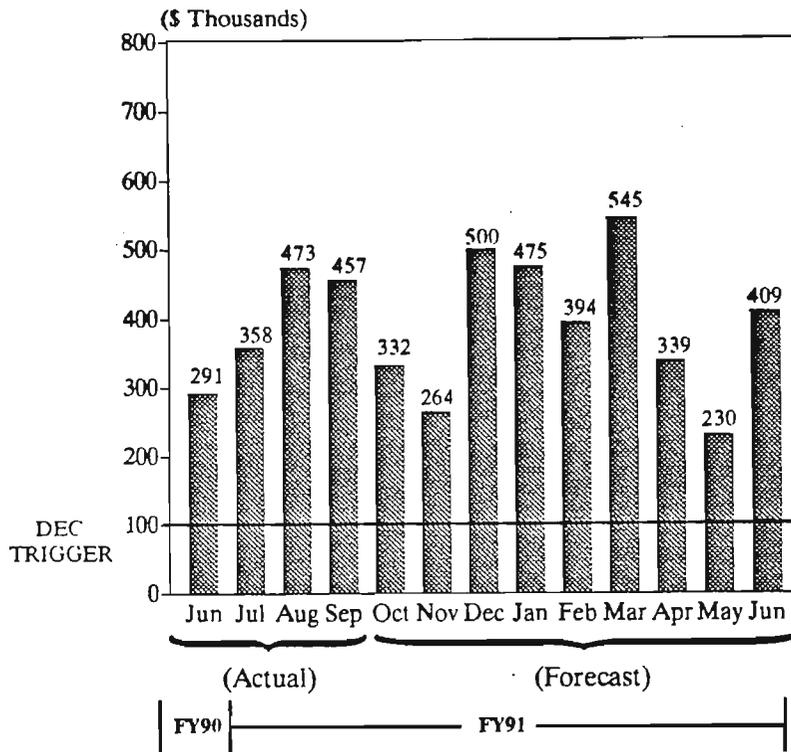
THE COMPUTER MUSEUM
STATEMENT OF REVENUES AND EXPENSES
CAPITAL FUND -
(\$ - Thousands)

	9/30/89 ACTUAL	BUDGET	FOR THE THREE MONTHS ENDED		FAV (UNFAV)	FY91 BUDGET	FY91 FORECAST
			9/30/90 ACTUAL				
REVENUES:							
Unrestricted Contributions	\$5	\$5	\$24	\$19	380%	250	250
Restricted Contributions	250	143	121	(\$22)	(15%)	761	770
Interest Income	0	0	6	\$6	100%	0	9
Gain/Loss on Securities	0	0	(2)	(\$2)	(100%)	0	(2)
	<u>255</u>	<u>148</u>	<u>149</u>	<u>1</u>	<u>1%</u>	<u>1,011</u>	<u>1,027</u>
EXPENSES:							
Exhibits Development	108	48	106	(58)	(120%)	746	847
General Management	59	14	14	0	0%	90	79
Fundraising	15	58	43	15	26%	155	146
Wharf mortgage	39	37	37	0	0%	147	145
	<u>221</u>	<u>157</u>	<u>200</u>	<u>(43)</u>	<u>(27%)</u>	<u>1,138</u>	<u>1,217</u>
NET REVENUES (EXPENSES)	<u>\$34</u>	<u>(\$9)</u>	<u>(\$51)</u>	<u>(\$42)</u>	<u>(47%)</u>	<u>(\$127)</u>	<u>(\$190)</u>

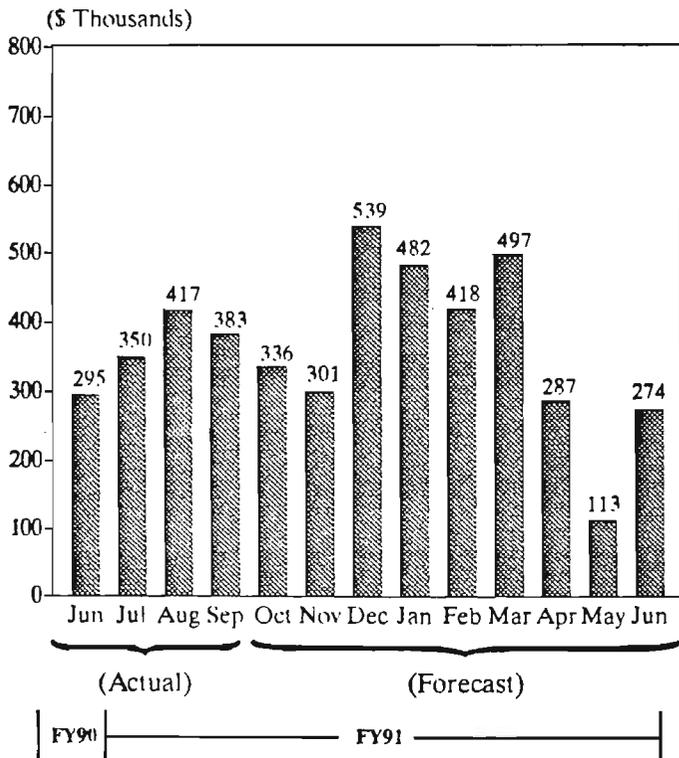
THE COMPUTER MUSEUM

BAR GRAPH REPRESENTATION OF MONTHLY CASH BALANCE FY91

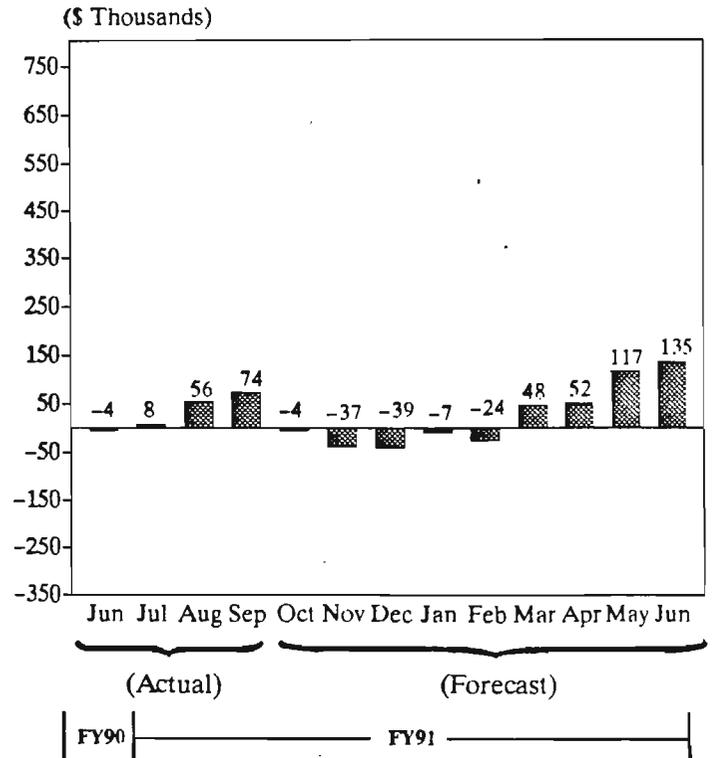
COMBINED RESTRICTED & UNRESTRICTED MONTH END CASH BALANCE



RESTRICTED MONTH END CASH BALANCE



UNRESTRICTED MONTH END CASH BALANCE



NOTE: Restricted cash balance includes funding for Exhibits, Building and Endowments.

Updated: 10/15/90

October 25, 1990

FY91 COPORATE MEMBERSHIP ANALYSIS

FY91 Budget:
\$200,000

FY91 Actual:
\$30,500
(5 renewals, 13 new,
4 breakfast sponsors)

Committed companies: Aberdeen Group, Amdahl Corporation, Avid Technology
(TOTAL: \$5,000)

BUDGET FOR NEW MEMBERS:

ACTUAL NEW MEMBERS:

30 @ \$1,000 = \$30,000

2 new @ \$500 = \$ 1,000
Moody Stecker
Matrix USA, Inc.

5 @ \$3,000 = \$15,000

10 new @ \$1,000 = \$10,000
Karen C. Cohen Assoc.
CompuServe
Corporate Software
Data Switch
Etra
John Hancock
MASS Microsystems
Milliken & Co.
Silicon Valley Bank
Summagraphics Corporation

3 @ \$5,000 = \$15,000

1 @ \$3,000 = \$ 3,000
Addison-Wesley

\$60,000

0 @ \$5,000 = \$ 0

\$14,000

Breakdown of potential renewal dollars for FY91:

JULY 1990

<u>Corporation</u>	<u>Amount</u>	<u>Contact</u>	<u>Comments</u>
Ashlar Corporation	\$ 1,000	Melanie King 408-746-3900	OS will call
Control Data	\$ 1,000	John Lacey 612-853-5355	BELL
Gensym Corporation	\$ 1,000	Lowell Hawkinson	RENEWED

Jostens Learning Center	\$ 1,000	Bonnie Turrentine 617-444-0700	OS will call
McGraw-Hill	\$ 2,500	Ida Anastasia	RENEWED
Mentor Graphics	\$ 1,000	Marti Brown 503-626-7000	sent postcard saying request was received
	----- \$ 4,000		

AUGUST 1990

\$ 0

SEPTEMBER 1990

Amdahl Corporation	\$ 3,000	Lloyd Dickman 408-746-6000	
Interbase Software	\$ 1,000	James Starkey 617-275-3222	RENEWED
IBM (asking for \$25K)	\$15,000	A.N. Scallon	JDS sent special solicitation
Morgan Stanley	\$ 1,000	Kathy Bertucci 212-703-4000 Delip Gadhar	function Parrish inviting to Noorda brkfst
Software People Concepts	\$ 1,000	Roger Sobkowiak 203-786-5075	function
Synernetics	\$ 1,000	R. Bruce McClure 508-670-9009 Alan Wallack	Pytko to check with them
	----- \$21,000		

OCTOBER 1990

Bechtel/Parsons	\$ 1,000	William Twomey 617-951-0870	REFUSED Robb to f/u
Multitrak Software Devel.	\$ 1,000	Ellen Solms 617-482-6677	function
Sequent Computer System	\$ 0	K.C. Powell 503-626-5700	complimentary Bell to f/u
	----- \$ 1,000		

NOVEMBER 1990

AT&T	\$ 5,000	Susana Thompson 617-574-3158

	\$ 5,000	

DECEMBER 1990

Abohe	\$ 5,000	Charles Geschke	RENEWED
Acer Corporation	\$ 3,000	Debra Bowman	
Cadence Design Systems	\$ 3,000	Helen Dutton	
DMR Group	\$ 1,000	Michael Murray	
Ernst & Young	\$ 1,000	Joseph Vicidomino	
McKinsey & Co.	\$ 1,000	Alan Abelow	function
Meditech	\$ 1,000	Neil Pappalardo	
Software House	\$ 1,000	Courtney Scott	function, employees came to brkfasts Terry to f/u

	\$11,000		

JANUARY 1991

Coopers & Lybrand	\$ 3,000	Richard Murray	
C.S. Draper Labs	\$ 3,000	Joseph O'Connor	
Fenwick Partners	\$ 1,000	James Masciarelli	
Greylock Management	\$ 1,000	Bill Kaiser	
Index Group	\$ 1,000	Susan Meyer	RENEWED
Intermetrics	\$ 1,000	Nick Pettinella	
The Mathworks	\$ 1,000	John Little	
Russell Reynolds	\$ 1,000	Laura Morse	
Schubert Associates	\$ 1,000	Linda Bodman	
Shawmut Corporation	\$ 1,000	Kathleen Tullberg	

Travelers Ins.	\$ 3,000	Norm Demers
Wellfleet Communications	\$ 1,000	Paul Severino
Xerox Corporation	\$10,000	W.J. Spencer

	\$27,000	

FEBRUARY 1991

Aspen Technology	\$ 1,000	Larry Brewster	
ADP	\$ 3,000	Arthur Kranseler	
Data Translation	\$ 1,000	Fred Molinari	
DECUS	\$ 3,000	Charles Ham	
The Gillette Co.	\$ 3,000	Joe Cloonan	
Halliburton Services	\$ 1,000	William Beard	joined to use collections
IEEE Computer Society	\$ 3,000	Michael Elliott	
The Millipore Foundation	\$ 1,000	Charleen Johnson	
NEC Systems Lab	\$ 1,000	Ed Kuge	
The Putnam Companies	\$ 1,000		function
Ropes & Gray	\$ 3,000	Dave Donaldson	
Ziff-Davis Publishing	\$ 3,000	Phillip Korsant	

	\$24,000		

MARCH 1991

Bank of Boston	\$ 1,000	Jack Harcourt	
Bank of New England	\$ 1,000	Dale Edmunds	
The Chase Manhattan Bank	\$ 1,000	Christine McGarry	function
Deloitte & Touche	\$ 1,000	David Elsbee	
GTE Laboratories	\$ 1,000	William Griffin	
Micro-Mentor	\$ 1,000	Eric Vogt	
Price Waterhouse	\$ 1,000	Kenton Sicchitano	

The Research Board	\$ 1,000	Naomi Seligman

	\$ 8,000	

APRIL 1991

Alliant Computer	\$ 1,000	Terry Holden	function
Banyan Systems	\$ 1,000	David Mahoney	
Batterymarch Financial	\$ 1,000	Paul Rugo	function
Bitstream	\$ 1,000	Louise Dornitz	
CONNECT	\$ 1,000	Josephine Morrissey	function
Data General	\$ 1,000	David Roy	
DAVOX	\$ 1,000	Daniel Hosage	
Dow Chemical USA	\$ 1,000	Hans Huppertz	
EMC Corporation	\$ 1,000	R. Egan	
Emerald Systems	\$ 1,000	Lisa McKenzie	function
F.W. Dixon	\$ 1,000	Kevin Griffin	
Gaston & Snow	\$ 3,000	Cameron Read	
GreenTree Associates	\$ 1,000	Randy Green	function
IDG	\$ 5,000	Patrick McGovern	
KPMG Peat Marwick	\$ 1,000	Grant Waite	
Mobil Corporation	\$ 1,000	J.F. Trautschold	
The New England	\$ 3,000	Bob Shafto	
NYNEX Corporation	\$ 1,000	Bonnie White	
Raytheon	\$10,000	Janet Taylor	
Stratus Computer	\$ 3,000	William Foster	

	\$39,000		

MAY 1991

Applied Tech Investors	\$ 500	Frederick Bamber
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Aries Technology	\$ 1,000	Michael Tanner	function
Boston Globe Foundation	\$ 1,000	Suzanne Watkin	
Goldman Sachs & Company	\$ 1,000	Peter Kiernon	
Liberty Mutual	\$ 3,000	Vaughan Sanborn	
Microsoft Corporation	\$ 3,000	Bill Neukom	
Prime Computer	\$ 1,000	Roselle Warren	
TASC	\$ 3,000	Arthur Gelb	
Technology Research Group	\$ 1,000	Andy Rappaport	
United Technology Corp.	\$ 3,000	John Hammitt	
Videologic	\$ 1,000	Karyn Scott	
Wavetracer	\$ 1,000	Richard Fiorentino	function

	\$19,500		

JUNE 1991

Bolt Beranek & Newman	\$ 1,000	Michael Nacy	
Bull HN Information	\$ 1,000	Timothy Kilduff	
Innovis Interactive Tech	\$ 1,000	Mark Lembershky	
Lotus Development	\$ 3,000	Michael Durney	
New Directions	\$ 1,000	David Corbett	
Pell Rudman	\$ 1,000	Tony Pell	

	\$ 8,000		

TOTAL = \$174,000

Assuming an 80% renewal rate of the \$174,000 dollars in potential renewals, the total of renewal dollars for FY91 is \$139,200.

\$200,000 budget for FY91
\$139,200 renewals at 80%

\$ 60,800 additional dollars we need to raise in FY91

The \$60,800 additional dollars needed can be reached through new corporate members as follows:

30 @ \$1,000 =	\$30,000
5 @ \$3,000 =	\$15,000
3 @ \$5,000 =	\$15,000

	\$60,000

LAPSED RENEWALS

Contact	Organization	Amount	Renew	Comments/FlUp
Bill Meagher	Andersen Consulting	\$1,000	11/89	REFUSED
G.N. Simonds	Chrysler Corp.	\$1,000	3/90	Sitkin
Thomas Mattia	Hill and Knowlton	\$1,000	3/90	
Steve Wright	Index Technology Corp.	\$1,000	1/90	Makela
T.J. McKiernan	Moore Business Forms & Systems Division	\$3,000	9/89	Sitkin, Karash
John Paul Nixdorf Computer Engineering Corp. (NCEC)	Nixdorf Computer	\$1,000	8/89	Merged with Siemens, Pytka to contact, Baar to work on Nixdorf USA
Kathy Keeton	Omni Publications	\$1,000	3/90	Karash

		TOTAL	\$ 9,000	

"HOT" PROSPECTS

Company	Follow Up	Comments
Addison-Wesley John Wait \$3,000	Bell	JOINED AT \$3K
ADL Charles LaMantia \$1,000		Macksoud Macksoud sent letter 6/13 REFUSED
Advanced Tech Ventures Edward Teller \$?	Bell	E. Teller (Oct. speaker) is on Board
Agility Systems John Landry \$1,000	Terry	Oates sent letter 6/4
AI Corp. Bob Goldman \$1,000	Parrish, Recht	Oates sent letter 7/9
AMEX Shareholders Karen Warner \$1,000	Museum	Oates sent letter 6/15, Recht called
Avid Technology Bill Warner \$1,000	Parrish	Oates sent letter 6/4
Bachman Charles Bachman \$1,000	Museum	Oates sent letter 6/4, committed \$\$ to Milestones Exhibit
Bain Carol Jennings \$1,000	Parrish	Invited to Noorda brkfst
BGS Jim McGuire \$1,000	Museum	Oates sent letter 6/4
Broadview Paul Denninger \$?	Museum	
Brown Brothers Harriman \$?	Bell, Read	
Cahners Burge	Strimpel/Bell Read	

\$3,000

CODEX
Linda Young Regan
\$1,000

Morse

Oates sent letter 6/20

EDS
Michael Kaglarcan
\$1,000

Morse

Oates sent letter 9/13

GE Jet Engines
\$1,000

Baar

Gartner Group
Gideon Gartner
\$3,000

Sitkin

Hartford Insurance
Jack Crawford
\$1,000

Sitkin

Oates sent letter 9/11

Houghton-Mifflin
\$?

Bell, Robb

Index Technology
Steve Wright
\$1,000

Makela

Oates sent letter 6/4

Interleaf
\$1,000

Pytka

Keane
\$1,000

Makela, Robb

Kendall Square Research Read
Karl Wassmann
Henry Burkhardt
\$1,000

Oates sent letter 6/4, 10/19

KPMG Peat Marwick
Tom Moser
\$10,000 (for 4 companies)

Parrish

LabTech
Fred Putnam
\$1,000

Museum

Oates sent letter 9/10

Legent
\$3,000

Morse

Oates sent letter 6/18

Mathsoft
\$1,000

Museum

MIPS

Morse

Oates sent letter 6/4

Walter Pienkos
\$1,000

McGlinchey & Paul Parrish
\$1,000

MCI Museum Sitkin will sign letter to new
Jody Bain chairman
\$3,000

New England Telephone Sitkin Oates sent letter 7/31
O'Brien
\$3,000

Novell Bell committed to speak at breakfast
Ray Noorda on Nov. 28
\$?

Pheonix Technology Pytka Pytka invited to VIP event, Oates
Rich Levando faxed invite
\$1,000

Pilot Karash, Sitkin
\$1,000

Pioneer Financial Bank Recht Called and requested info. Oates
Rita Smolinski sent letter 7/10
\$1,000

The Pioneer Group to be assigned Called and requested info. Oates
Cheleen Crossley sent letter 7/10
\$1,000

Powersoft Recht Oates sent letter 9/12
\$1,000

PSDI Morse, Parrish Makela, REFUSED
McGowen
\$1,000

Quantum Morse Oates sent letter 6/4
Sam Shepela
\$1,000

Rockwell Bell Sutter is new board member
Sutter
\$10,000

Sandpoint Museum
Mike Kincaid
\$?

Sequoia Systems Makela Morris came to June breakfast.
June Morris Interested in helping. Gwen wrote

\$1,000

letter asking her to get Sequoia to join.

Solution Systems
Dale Troppito
\$1,000

Bell

Oates sent letter 9/14

Spinnaker
David Seuss
\$1,000

Museum

Oates sent letter 6/4

Stardent
\$1,000

Del Sesto, Read

Teradyne
Guy Carter
\$1,000

Museum
CC: Alex d'Arbeloff

Oates sent letter 6/4, sent \$200

Testa and Hurwitz
Dick Testa
\$?

Strimpel, Read

OS is having lunch with Tsongas in September

Thinking Machines
Ed Kramer?
\$1,000

Museum

WBZ
Kim Gardner
\$1,000

to be assigned

Called and requested info. Oates sent letter 7/10

\$72,000 TOTAL

The Computer Museum

300 Congress Street
Boston, MA 02210

(617) 426-2800

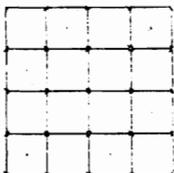
DATE: October 15, 1990
TO: Board of Directors
FROM: Lynda Bodman
RE: New Board Members

At the end of last fiscal year, we had three potential board nominees that were not interviewed prior to our annual meeting. Since that time each of these nominees have met twice with Museum staff and Board members.

On September 17, the Executive Committee agreed that these people should be brought onto the Board of Directors at the time of the November meeting, if they agreed to the Museum's guidelines for Board members, and if the nominating committee agreed to approve their candidacy. Ed Schwartz, Chairman of the Executive Committee, and Jim Davis, Clerk, noted that this procedure is within the By-laws. The candidates in question are Ed Belove, Howard Cox, and Andy Miller (resumes enclosed).

Since these three candidates have met the criteria set by the Executive Committee, I will make a motion to elect them to serve a term ending in June 1994.

If you have any questions, please call.



Edward J. Belove, 38, is Lotus Development Corporation's Vice President of Corporate Research and Development, where he is responsible for pursuing new product and technology directions for the company. Belove also acts as a consultant to senior management throughout the corporation on product planning, strategic and technology issues. Among the products developed in Corporate Research and Development have been Lotus Agenda, Lotus Magellan and Lotus Improv.

Prior to this position, Belove was Director of Advanced Product Development for Lotus, where he was one of the principal designers of Lotus Agenda.

In 1985, Belove joined Lotus from Microcom, Inc. of Norwood, Massachusetts, where he served as Vice President of Development. In addition to development of numerous software and firmware communication products, his group was responsible for the definition of the MNP error correcting communication protocol.

Belove joined Microcom after nine years at Data General Corp., where he held several research and development positions, including that of director of advanced product development.

Belove holds a bachelor's degree in applied mathematics and economics from Harvard University.

CURRICULUM VITAE

HOWARD E. COX, JR.

PERSONAL: Born: New York, NY; February 1, 1944
Married: October 31, 1970; Julia Bolton Dempsey, Cleveland, OH

EDUCATION: Harvard Graduate School of Business Administration, M.B.A., 1969;
Century Club
Columbia University, J.D., 1967; cum laude
Stone Scholar; International Fellow; member NY Bar
Princeton University, A.B., 1964
Certificate from Woodrow Wilson School of Public and
International Affairs, Omicron Delta Epsilon (Economics Honor Society),
Dean's List
Collegiate School, New York City, 1957-1960
Allen-Stevenson School, New York City, 1948-1957

MILITARY: Commissioned 2nd Lt. Artillery, U.S. Army, 1964
Active Duty, 1969-1971, 2nd Lt.-Captain
Assigned Office of the Secretary of Defense
(Systems Analysis), Washington, D.C.

BUSINESS: Greylock (1971 to date)
Co-Managing Partner of Greylock Capital (Venture Capital)

Director:
Acumed, Milwaukee, WI
Affiliated Publications, Boston, MA
Appex, Waltham, MA
Arbor Health Care, Lima, OH
BMR Financial Group, Atlanta, GA
Greylock Management Corporation, Boston, MA
Lunar, Madison, WI
Rehab Systems Company, Camp Hill, PA
Stryker Corporation, Kalamazoo, MI
Summation, Kirkland, WA

Investment Committee:
Lauder Investments, New York, NY

Former Director:
American Medical Systems, Audio Visual Labs, Cogito Data Systems,
Execucom, Finch Corp., ISSCO, LSE, MultiMate, Quality Measurement
Systems, Share Development Corp., United Publishers Corp.

Former:
President of New England Venture Capital Association
President of Business Associates Club

NON-PROFIT: Director, Preuss Foundation, San Diego, CA
Trustee, Dana Farber Cancer Institute, Boston, MA
Trustee, Sargent Road Estate, Brookline, MA
Vice President /Trustee, Association for Relief of the Elderly, New York, NY
Former Governor of The Country Club, Brookline, MA

MEMBER: Somerset Club, Boston, MA
Union Club, New York, NY

Miller

COMMUNICATIONS

JOHN A. MILLER, JR.
Chairman

Miller founded Miller Communications in 1977 and has more than 20 years experience in journalism, publishing and public relations. He has led the strategy development for a number of corporate and product launches, including those for Compaq Computer Corporation, Lotus Development Corporation, Ashton-Tate, Alliant Computer Systems, Thinking Machines, and Integrated Network Corporation.

His previous experience includes serving as an associate editor of the Harvard Business Review, various editorial positions for Little, Brown & Co., and Associated Press and vice president of Morgan Associates, a public relations affiliate of The Boston Company.